

FULFILLMENT SERVICES

store. pick. pack. assemble. ship
all from the same location



MARKETING[®]
INVENTORY
MANAGEMENT

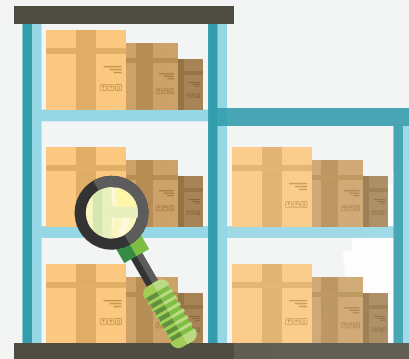
POWERED BY:



GOODS

We can accommodate one sku or 500 sku's. We can store one pallet or 500 pallets!

Items on your store are not limited to items we produce, we can accommodate any type of product.



STORAGE

We have over 100,000 square foot of climate controlled storage. Full Pallet Space, Sub Pallet Space, Oversized Item Space, Small Item Space.



800-456-2431



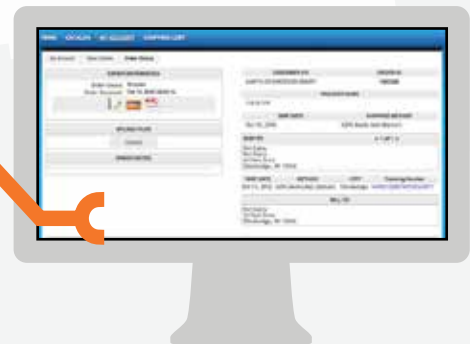
MIM E-STORE

Our trademarked MIM System allows you to have real time inventory reports, order history, shipping tracking numbers and more. This is available 24/7 on your custom made MIM Website.



DELIVERY

We can do daily, weekly, monthly or on demand pick/pack/kit/ship. We work specifically with you to accommodate your packaging expectations and turn time expectations. We can fulfill one piece or one pallet – no minimums or maximums.

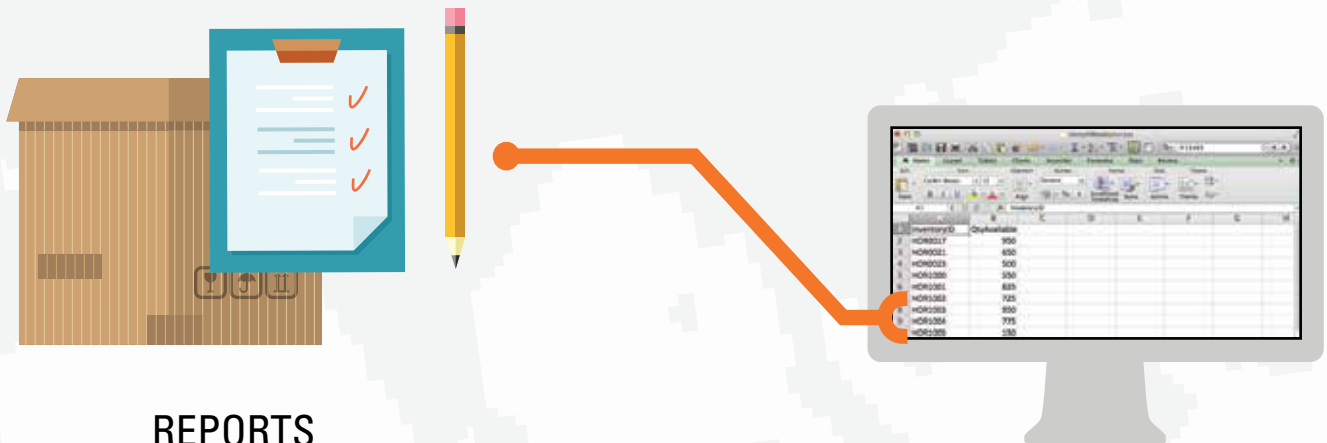
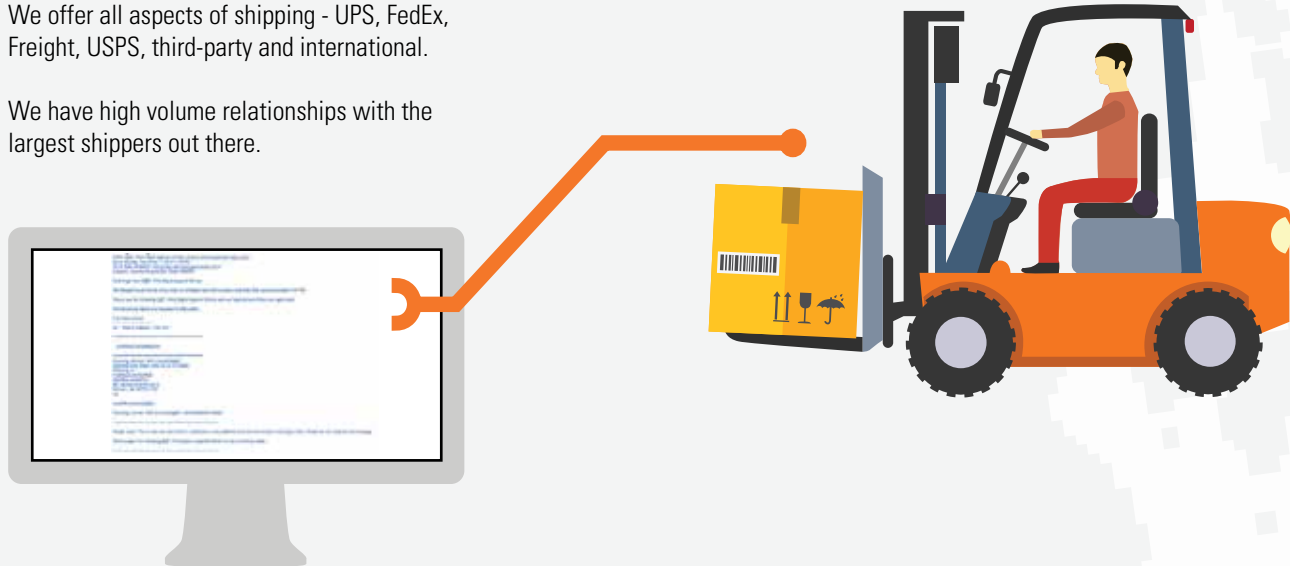


GOTOMIM.COM

SHIPPING

We offer all aspects of shipping - UPS, FedEx, Freight, USPS, third-party and international.

We have high volume relationships with the largest shippers out there.



REPORTS

Custom reports can be sent as a triggered email made to your specifications.



SALES@GOTOMIM.COM

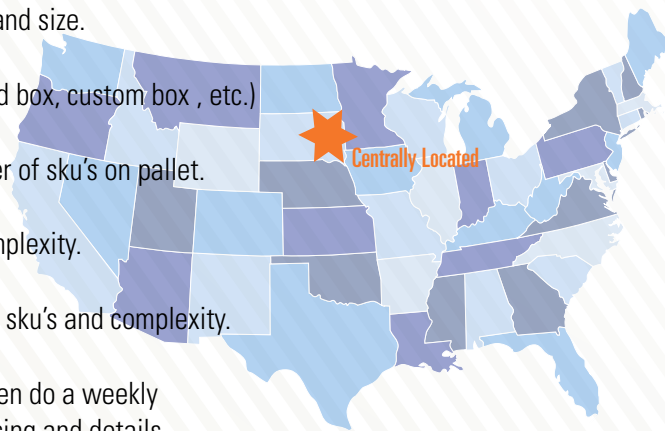
HOW IT WORKS

- Connect to our system using an API connecting your software/webpage to our MIM (Marketing Inventory Management) System, upload your orders via CSV, or enter them manually through our admin interface.
- Once your orders are added they immediately map to the fulfillment warehouse with shipping methods that provide you the lowest cost or ones that are pre-determined from your database.
- All approved orders received by our daily cut-off time will be fulfilled the same day.
- Real-time reporting provides all of the information you need at your fingertips, anytime and anywhere.
- Shipping tracking numbers emailed daily.

PRICING MATRIX

(Custom Quotes are recommended as pricing depends on length of contract, volume, type of product etc.)

- **Long Term Storage** \$5 - \$12+ per pallet depending on volume.
- **Pick/Pack/Ship** \$1.50 - \$5+ per order depending on frequency and size.
- **Packaging** Dependant on package type (padded mailer, standard box, custom box , etc.)
- **Receiving Inventory** \$20 - \$50+ per pallet depending on number of sku's on pallet.
- **MIM Website Programming** \$500 - \$2,500+ depending on complexity.
- **MIM Website Hosting** \$50 - \$100/month depending number of sku's and complexity.
- **Fulfillment Mailings** We store your pre-printed product and then do a weekly co-mail with other pieces to get postage savings. See rep for pricing and details.



Midstates has been a valuable partner to our company, not only for our printing needs—including our Diabetes Solution Kit and 32 other books and magazines—but also in stocking and fulfilling our growing catalogue of other product types as well. They've been able to expand with us as we've transitioned from books alone, to CD's, DVD's, audio devices, t-shirts and more. Combine that with flexibility, a great team, central location, in-house Post Office, easy to use MIM e-store, and reasonable rates, and you'll see why we keep coming back to Midstates for our fulfillment needs.

Kevin Gullickson
Chief Operating Officer • Barton Publishing Inc.

From One of Our Customers

HOW TO GET STARTED

Step 1. Contact Us! We will go through a MIM discovery process to ensure we understand your goals and objectives as well as the storage and fulfillment challenges you face.

We will ask questions like:

- How many sku numbers do you have? Size of sku?
- How does it ship? How many? Type of packaging? How often?
Annual volume per sku?
- Do you currently do it in house?
- Do you currently outsource your fulfillment? If so do you use an online system? Is it connected to your system?
- What do you like about your current process?
- What would you change about your current process?

Step 2. Setting Up Your Inventory

Receiving and counting product as well as quality inspection—these tasks all require strict attention to detail. Our MIM team has a comprehensive three-point receiving process starting the moment your product arrives on our dock. We count, verify and quality control each piece and record that transaction. We then enter it into our MIM System which reflects real-time inventory that you have access to the MIM Dashboard 24/7.

Step 3. Pick, Pack & Ship

Before going live with your orders, your assigned project manager and our MIM team will work with you to process test orders to ensure that all systems are fully integrated and operational. After the testing phase is complete, you are ready to ship.

Step 4. Managing Your Shipments & Inventory

You will have access to your MIM Dashboard 24/7 to review order history, tracking numbers, current inventory levels and more. Our team will be available 7:30AM-7PM M-F and an emergency customer care after hours number will be available 24/7.



► **experience. strategic communication. innovation. efficiency.**
At Midstates Group, we bring it all together.

midstatesgroup.com